INTERNATIONAL NETWORK

MORE THAN **50 YEARS** EXPERIENCE





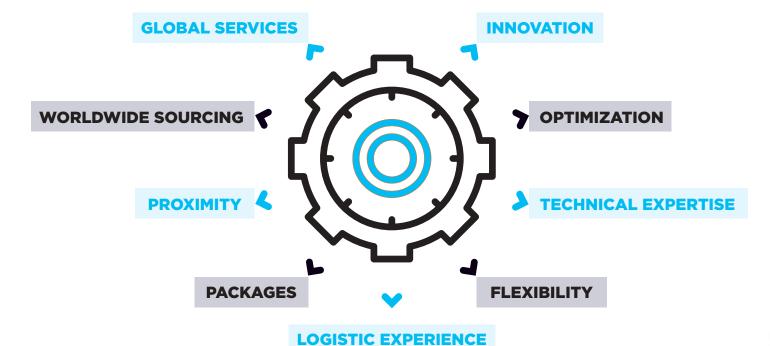
More than 1000 clients worldwide

Sourcing in more than **30 countries**

MAIN MARKET SEGMENTS

- Oil & Gas
- Power
- Chemical industries / Fertilizers
 - Mining
 - Water / Desalination
 - Sugar Plant



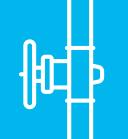




PHOCÉENNE SAS GROUPE **ALLIED**



YOUR GLOBAL PIPING SOLUTION



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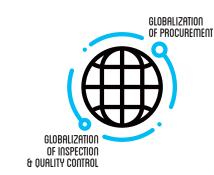
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PROJECT MANAGEMENT

WORLDWIDE SOURCING & PROCUREMENT

For international projects

- → Supply sources with local quality control of the whole manufacturing process from raw material to final inspection
- → Team of engineers and inspectors
- → Partnership with major suppliers approved by main EPC contractors and end-users



SOURCING & PROCUREMENT OFFICES: CHINA, INDIA, EUROPE



COMPLETE PRODUCT RANGE & PACKAGES DEDICATED TO PIPING EQUIPMENT

of material in all international standards: carbon steel, stainless steel, duplex, superduplex, nickel alloys, grade 8 / ASME - ASTM - EN - GOST

All our products are available in all grades **Flanges Fittings Pipes Valves and engineered products Quick opening closure**

Repair clamp

Traps / Vessels



GLOBAL SUPPLY CHAIN

- → LOGISTIC CONSOLIDATION
- → FIELD EXPEDITING
- → PROJECT DEDICATED STOCKS



OUR MAIN PROJECTS

Shell - Industry Complex 60 MILLION \$ SINGAPORE

PlusPetrol - Pipeline MILLION \$ PERU

Yamal - LNG Plant MILLION \$ **RUSSIA**

Petrogal - Refinery MILLION \$ **PORTUGAL**



Sadara - Chemical Plant 100 MILLION \$ SAUDI ARABIA

Petrobras - FPSO MILLION \$ BRASIL



FOCUS ON ADDED VALUES

and codification

Status report

the world

Lead time optimization

Inspection task force

STORAGE AREAS

• Transport and logistic solutions

• Expeditor team based in customer's office

INTERNATIONAL NETWORK OF

Warehouse on-site dedicated to a project

Products are delivered directly to the customer yards

Use of Phocéenne network of storage yards around

or to specific stockholding areas allowing to pick up

parts as needed, depending on project's progress:

Dedicated project monitoring

 Stock management, isometrics and consumption • Data base integration with customer I.T. system

SUPPLIERS APPROVED BY OUR QUALITY DEPARTMENT

→ Product quality is guaranteed by pre-qualification and by constant monitoring of the suppliers.

and services from procurement up to delivery and beyond.

IN-HOUSE INSPECTION

- → Documentation
- → Phocéenne relies on: In-house inspection service: qualified inspectors. In-house procedures, material data sheets.

COMMITMENT TO OUR CLIENT'S NEEDS

- → Our aim is to propose a global offer satisfying:
- On time delivery
- Cost savings
- Project specifications
- Product quality
- Integrated documentation management system



PHOCÉENNE HSQE POLICY

CERTIFICATION & QUALITY MANAGEMENT

Quality management is an integral part of Phocéenne's policy and ensures our clients high quality products



HEALTH & SAFETY FOR OUR EMPLOYEES

ACCIDENT FREE & FRIENDLY WORKING ENI

EDUCING THE ENVIRONMENTAL IMPACT OF OUR ACTIVITIES



CERTIFICATIONS:





- ISO 9001 • ISO 14001
- AEO • ASME U & U2
- API

